



WESTON INTERNATIONAL CAPITAL LIMITED

**ENRIQUE VILATELA-RIBA**  
**NON-EXECUTIVE DIRECTOR - LATIN AMERICA, COMPLEX STRATEGIES**  
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**ENRIQUE VILATELA-RIBA** is a Non-Executive Director, Latin America - Complex Strategies, at Weston International Capital Limited. Mr. Vilatela-Riba has an Actuarial Science degree from Universidad Anahuac in Mexico City (1976) and obtained his MBA from the Wharton School of the University of Pennsylvania (WG79).

From 1975 to 2000 Mr. Vilatela-Riba pursued his professional career in the financial public sector in Mexico. He started in Nacional Financiera (NAFIN) in the area of International Operations. He was later appointed head of the Department of Finance and International Affairs at the Foreign Trade Bank of Mexico (Bancomext). In 1989, as General Director of External Credit of the Ministry of Finance, and later as General Director of Public Credit, he participated in all the negotiations involving Mexico's external debt, including the successful negotiation and restructuring of the Mexican Debt in 1989. During his term at the Ministry of Finance, he was in charge of the design, organization and implementation of Mexico's successful return to the international money and capital markets and in the financing of numerous public sector projects. He was responsible for the relationship between Mexico and the financial markets, institutions, investors and participants, including the Multilateral Financial Institutions. He was a member of the Mexican negotiating team for NAFTA and lead the Mexican team for the creation of the North American ("NAD") Bank.

In 1993 Mr. Vilatela-Riba was appointed CEO ("Director General") of the Foreign Trade Bank of Mexico (Bancomext). During his tenure, Bancomext was completely reorganized and restructured and became the role model for many ECAS in Latin America and the world. In his term, various new support and credit mechanisms, and services were created to help Mexican firms to become exporters and/or suppliers in the export chain, and to finance foreign importers (mainly in Latin America) of Mexican goods and services.

Since December 2001 he has been a founding partner of several projects and corporations like: QPI, an independent investor advisory company aimed towards the main Mexican institutional investors; PROYECTOS ESTRATÉGICOS INTEGRALES S.C., a company established to support Mexican firms to structure and to develop bankable projects and to serve as a link between those firms-projects and the financial community. Mr. Vilatela-Riba has further been involved and is a partner and director in companies involved in the development of business and projects in several areas and sectors notably Renewable Energy, Pension Funds, Financial, Micro Credit, Foreign Trade, Agribusiness, Housing, Recreation, Tourism, Infrastructure, Pharmaceutical, Logistics, Transportation, Communications, Technology and Software.

From March 2014 to May 2017 Mr. Vilatela-Riba was the CEO of InvestaBank, a new Mexican bank focused on supporting Mexican small and medium size companies. From May 2017 to January 2019 he was InvestaBank's (now Banco Accendo) Chairman of the Board. He is and has been a member of the board of several Mexican financial institutions and firms and has been advisor to the Mexican Government.

Mr. Vilatela-Riba is also deeply involved in the preservation of Mexico's Natural Protected Areas and is a founding member and the Chairman of the Board of "NATURA Y ECOSISTEMAS MEXICANOS A.C.", an NGO whose purpose is to protect and to develop sustainable projects primarily in the Lacandonian Jungle in Chiapas.